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## THE PROBLEM

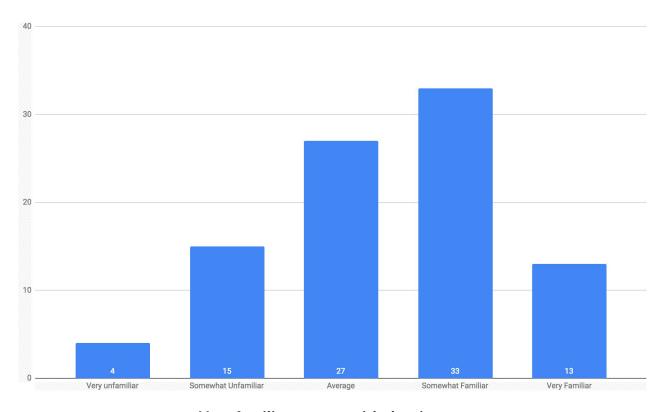
THE PROBLEM

It can be hard to find the perfect place to get work done. There are endless options for different places to work but there's no easy way to tell if any given place will work for you. **PROPOSAL** 

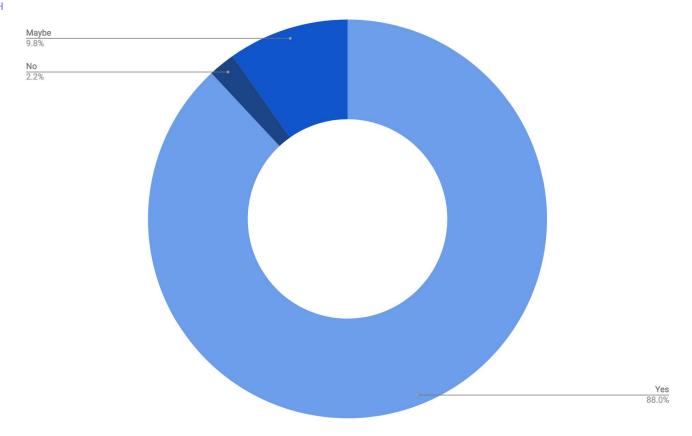
A platform that finds you the best places to study or work in your city, based on your unique working style and preferences.

**INITIAL SURVEY** 

# We surveyed 92 college students and young professionals about how they find new places to work and study.



How familiar are you with the city you currently live in?



Would you like to discover new places in your city?

# What apps do you use to discover new places to eat or get work done?



Google Maps (35.1%)



Yelp (26.6%)



Instagram (19.5%)



Google Maps (35.1%)

- Overwhelming options
- Busyness levels aren't featured in immediate visuals
- Includes closed locations
- Mostly food based



Yelp (26.6%)

- Inconsistent visuals
- Overwhelming amounts of information
- Frequent prompts to create Yelp account



Instagram (19.5%)

- Lack of filtering content
- Only introduced through posts found on your feed or discover page
- No ratings
- Could include an inaccurate or broad location

### Age

People 18 to 28 years old, specifically college students and young professionals.

### Lifestyle

People who frequently work on the go and are looking for new places to work and study either while traveling or in their own home town.

### Interests

- Being productive and focused
- Exploring their city
- Trying new places

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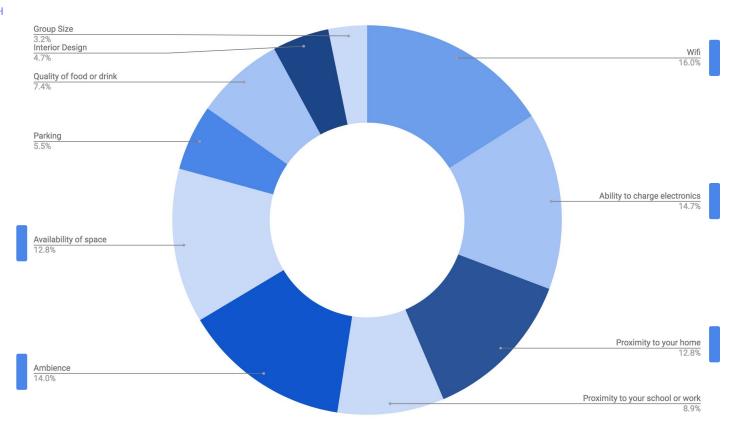
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### PRIMARY RESEARCH



What factors do you consider when choosing a place to study or work?

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Wifi (16%)

Ability to charge electronics (14.7%)

Ambience (14%)

Proximity to your home (12.8%)

**Availability of space (12.8%)** 

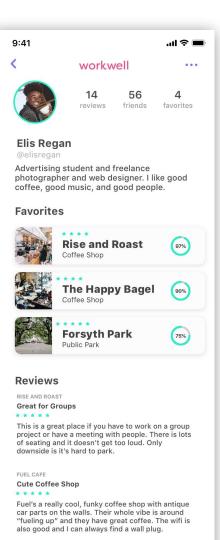
### **INSIGHTS**

- People find new places through word of mouth and popular apps
- People consider many different things when selecting a place to work
- Current apps do not allow searches & filters specifically for places to do work

"I want to meet with my team members more easily without the strain of figuring out the distance from each other."

### **INTERFACE ELIS**

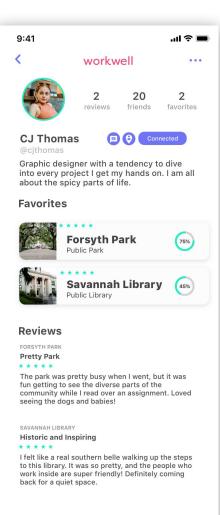
- Still in school; freelance photographer and web designer
- Has to work on a lot of group projects
- Loves coffee and trying new places



"I'm sick of working in my apartment with my cat who walks all over my keyboard. I want to see more of Savannah, and find good places to meet clients."

### STATE-OF-THE-ART CJ

- Recent graduate; works as a freelance designer
- Needs places where she can meet her clients
- Is new to Savannah and wants to see more of the area



### THE SOLUTION

### **STRATEGY**

- Allow for precise customization based on user's working style
- Make it social, allow users to find friends
- Incorporate brief, to-the-point reviews

**BUSINESS MODEL** 

**OUR PROMISE** 

We will find you the best place to get work done in your city based on your unique working style and preferences.

**KEY PARTNERS** 

# App users and local businesses

KEY RESOURCES

Local businesses, technological integration, crowdsourced user reviews **KEY PARTNERS** 

# App users and local businesses

**KEY RESOURCES** 

Local businesses, technological integration, crowdsourced user reviews **BUSINESS MODEL** 

### **USERS**

### **VALUE PROPOSITION**

- Find new places in their cities that meet their working preferences and needs
- Users can review their favorite spots to study and share with friends
- Users can connect with their friends and groups and find common meeting spaces

**BUSINESS MODEL** 

### **LOCATIONS**

### **VALUE PROPOSITION**

- Businesses can gain exposure to a new market
- Businesses can capitalize on people who want to study or work by offering unique deals or promotions

### **COST STRUCTURE**

- Technological setup & running costs
- Salaries to permanent employees
- App promotion & advertisements
- Incentivise business to offer discounts

### **REVENUE STREAMS**

- Allow businesses to promote their locations on our map
- Allow businesses see which users were matched with their location, allows for targeted advertising

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## **THE APP**























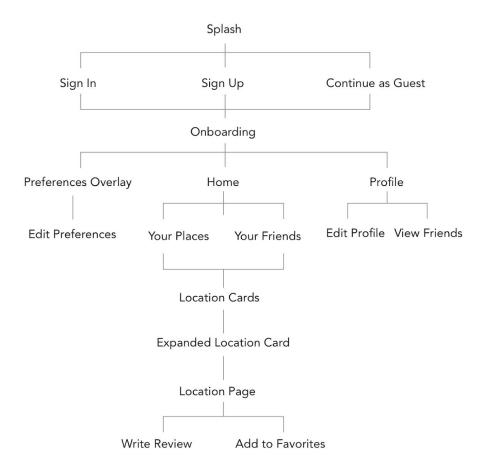


### **KEY FEATURES**

- Custom matches based on preferences (percentage match)
- Yelp & Google integration for reviews, photos, and data
- Social aspect to find your friends
- Search feature to narrow in results further

### **STRUCTURE**

- Preferences Select tags and edit sliders for your specific needs
- Home View map and your matches, can also view where your friends are
- Profile Contains your favorite places and your reviews
- Search Search by tags, places, or people



### PAGE DETAILS

### Home

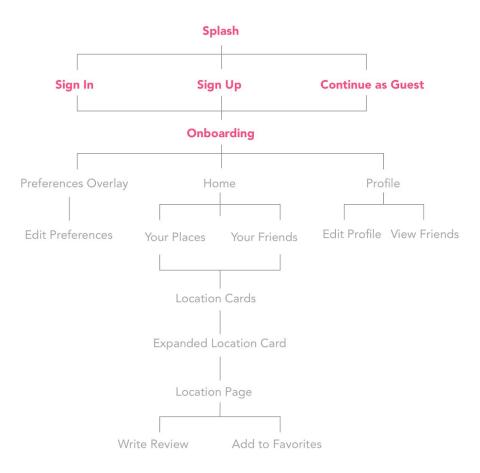
- Мар
- Search bar
- Preferences Overlay (on open)
- Your Places
- Your Friends
- Location Cards

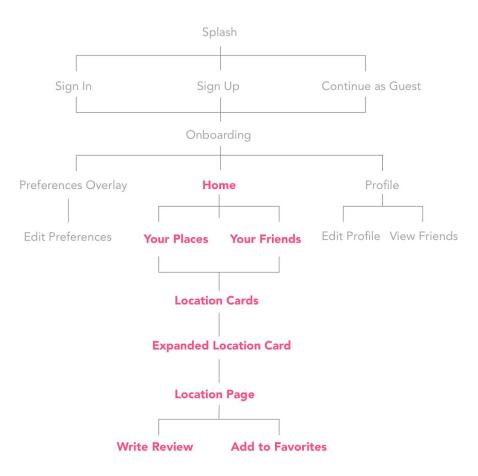
### **Profile**

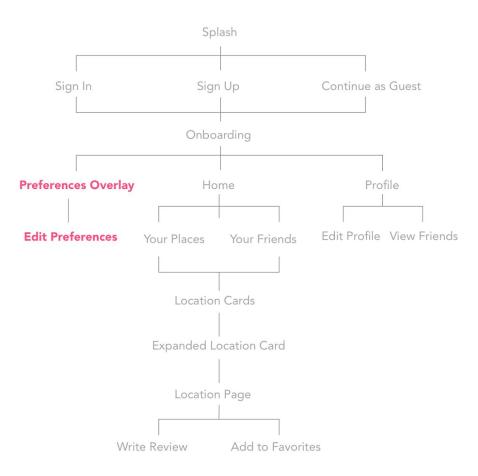
- Name, photo, bio
- Friends list
- Favorites
- Reviews

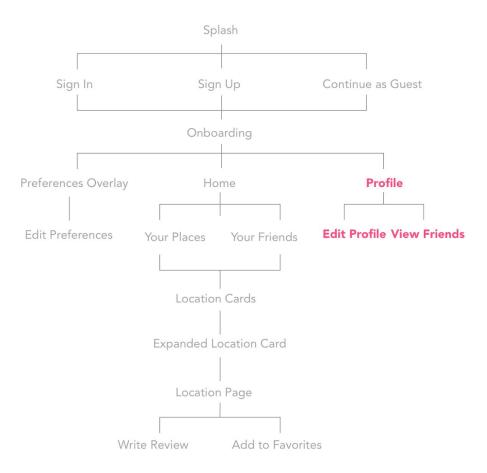
### Location

- Name, rating, open, match %
- Map, distance from you
- Tags
- Missing tags

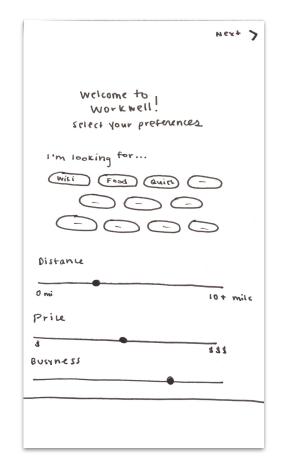


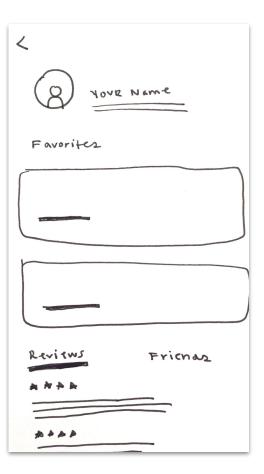


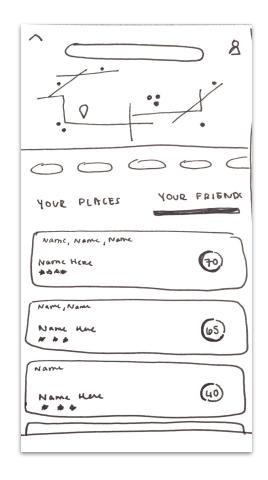


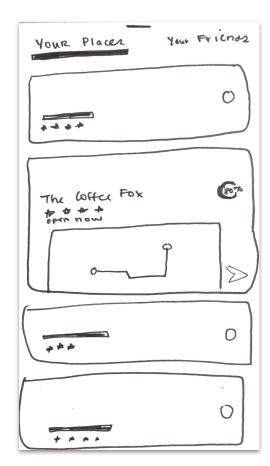










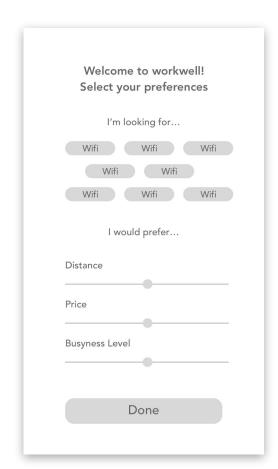


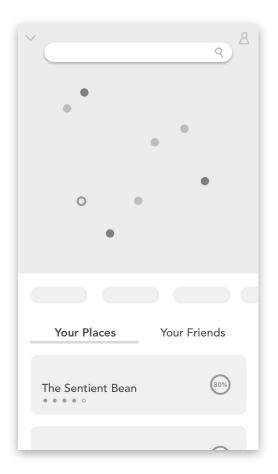


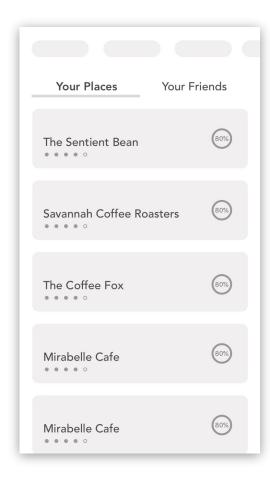
### **FEEDBACK FROM USERS**

- Users were able to understand the app's purpose and functionality
- We need to use more consistent navigational elements
- Users liked they could see their friends

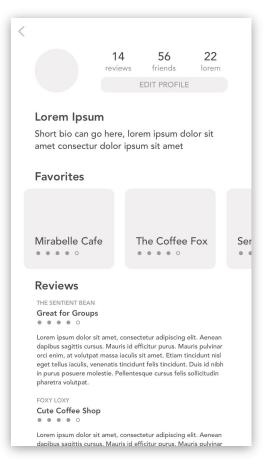








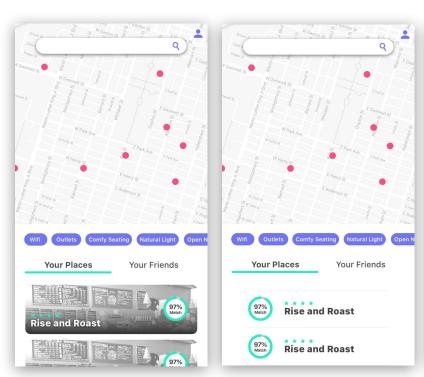


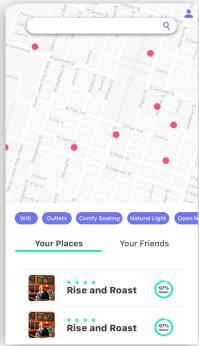


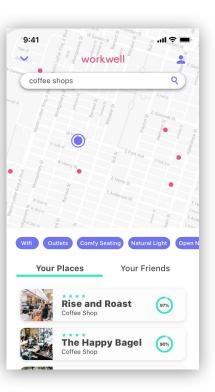
#### **FEEDBACK FROM USERS**

- Our interaction patterns need to be consistent
- Use clearer language on our onboarding quiz
- Consider adding a walkthrough at the beginning for new users
- Do not make users sign up first thing, encourage sign up later

#### **HOME SCREEN ITERATIONS**

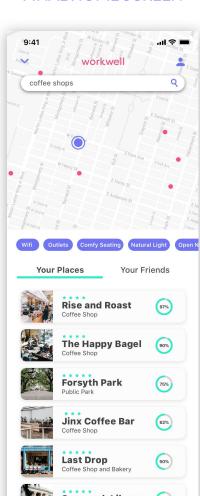




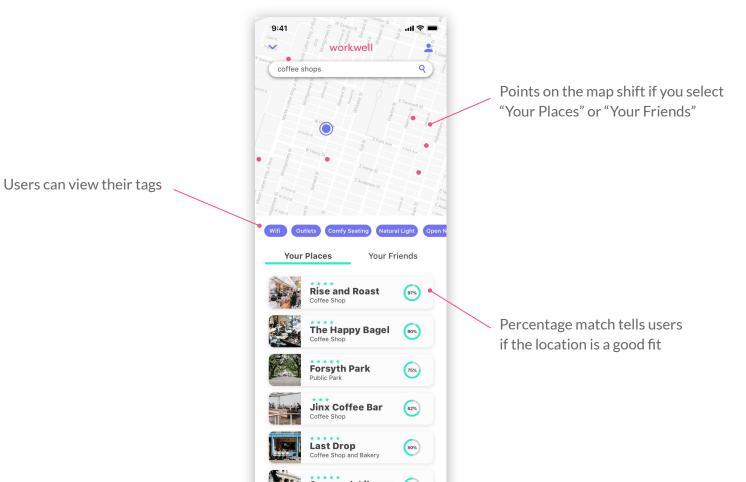


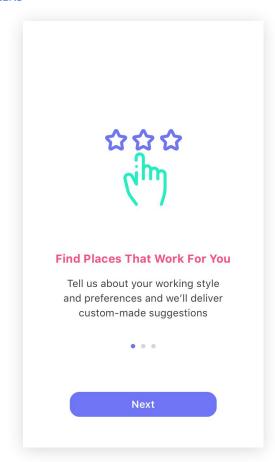
VERSION ONE VERSION TWO VERSION THREE VERSION FOUR

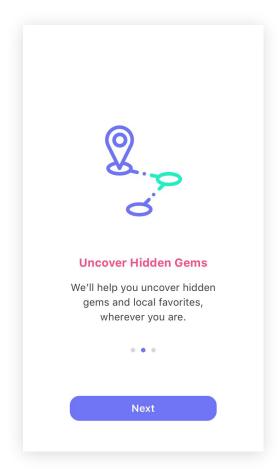
#### FINAL HOME SCREEN

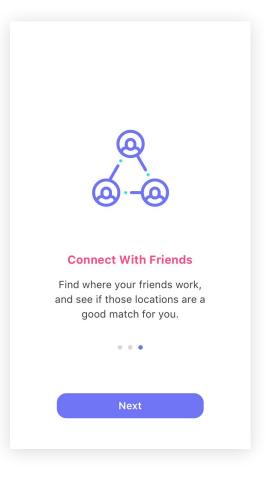


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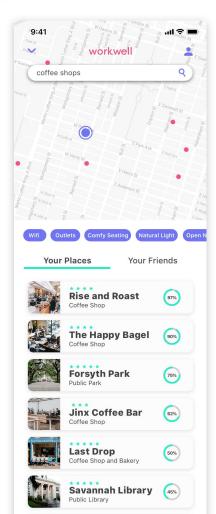


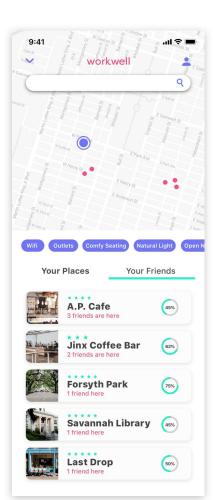


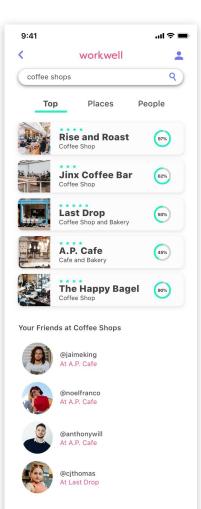


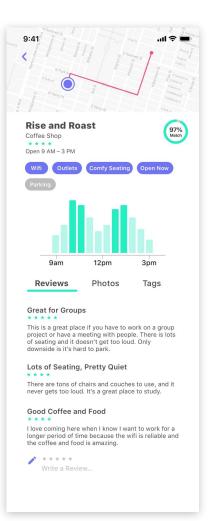


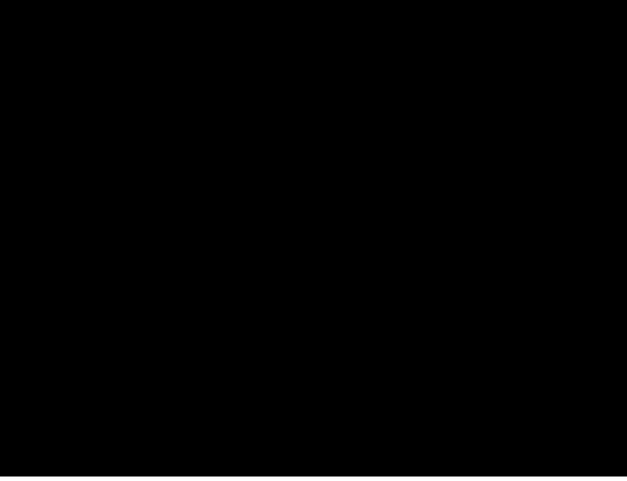
#### HI-FI SCREENS

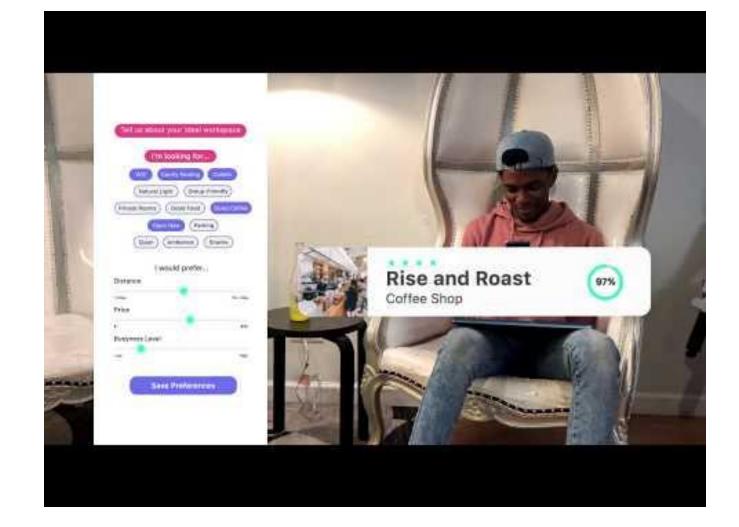






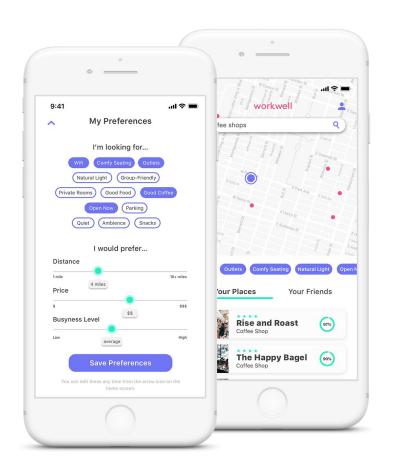


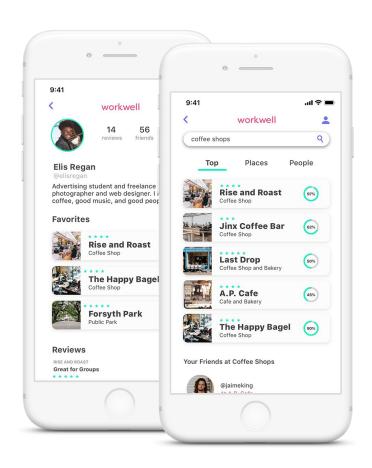




# Custom suggestions, made for you.

Cut through the noise and find your perfect place to work well by filtering with tags and sliders and viewing your percentage matches.



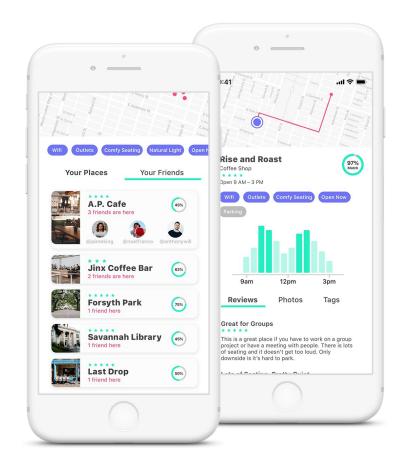


## Save old favorites and find new hidden gems.

Explore new matches custom picked for you, or view your compatibility with your friends' favorite work spaces.

### Make studying social.

Find your friends and meet up to work together. Use the percentage match tool to find an ideal workspace that meets all of your groups' needs.



Find the best places to get work done in your city, based on your unique working style and preferences.

Work Smart. Work Fast. Work Well.

Thank you.